



Position Description

Manager, Development

Our client, Marubeni Power International, Inc., is a wholly owned subsidiary of Marubeni Corporation one of the world's largest trading companies.

The Development Manager opportunity which will be located in Dallas, Texas is a newly created role resulting from a joint venture between Marubeni Power International, Inc. and Hunt EIAA. The object of the venture, is to identify and grow new investment opportunities in the power industry. Working as a Secondee at Hunt EIAA Dallas, Texas, the successful candidate will initially train with Marubeni Power International, Inc.'s deal team in New York until June, 2011 before relocating to Texas (It is anticipated that the candidate will return to Marubeni Power International, Inc. New York within 2-3 years.)

This unique and highly visible position will report jointly to the President, CEO of Marubeni Power International, Inc. and the Chairman of the Board of Hunt EIAA.

Position Summary: The Manager, Development will work at Hunt EIAA working with the Hunt energy team on new investment opportunities for EIAA L.L.C., (in which Marubeni owns a 24% interest.)

Essential Job Duties:

- Work with the Chairman of the Board of EIAA L.L.C. and the Business Development Team of Hunt EIAA to develop a growth plan for EIAA L.L.C. in line with Marubeni Power International, Inc. investment strategy.
- Monitor, analyze and understand the EIAA projects and operations and propose the execution framework to achieve EIAA business/financial objectives.
- Support due diligence for new investment opportunities and prepare deal analysis for presentation to EIAA partners and Marubeni Power International, Inc.
- Responsible for developing and maintaining partnership with Hunt and EIAA partners.

Minimum Education Requirements:

- Minimum BS/BA level. MBA Preferred

Preferred Skills:

- Flexibility to work as Seconded in Dallas, Texas.
- At least 3-5 years of working experience in M & A, finance, accounting, or management consulting.
- Ability to understand and adapt various accounting principles and financial instruments for M & A transactions in the power industry. (Ability to develop financial model and prepare analysis for presentation is a plus.)
- Understanding of financial statements and SEC Filings, such as 10-K's.
- Advanced Excel financial modeling capabilities.
- Exposure to non-recourse project finance.
- Exposure to buy-side acquisition legal terms and conditions.

Compensation:

- A competitive base salary (low six figure) and attractive incentive/benefit package will also be offered.